

RECENT CLOSINGS



\$26.5M

PROPERO®

NEW CONSTRUCTION

114 UNITS

SALEM, OR



\$43.7M

PROPERO®

NEW CONSTRUCTION

1 242 UNITS

1 OCALA, FL



\$9.6M

PROPERO®

ACQUISITION

1 88 UNITS

9 BOSTON, MA

GENERAL TERMS

INVESTMENT CHARACTERISTICS

New development (greenfield or replacement) and property acquisitions. Acquisition investments generally oriented to value-add and repositioning opportunities.

PROPERTY TYPES

Active adult, independent living, assisted living, Alzheimer's care and skilled nursing facilities with a strong preference towards higher acuity. Looking for "A" or "B" quality properties that are highly competitive within their markets.

OPERATOR REQUIREMENTS

Experience with five or more similar property types. For new development, at least one property developed and successfully leased up in the recent past.

MARKET LOCATION

MSAs and strong, secondary markets are preferred. Sites should be well located with good visibility and complimentary surrounding land uses.

INVESTMENT STRUCTURES

	TRIPLE NET LEASE	MEZZANINE LOANS	PREFERRED EQUITY	JV EQUITY
TERM:	10-Year Lease	Up to 7 Years	Up to 7 Years	Up to 10 Years
STRUCTURE:	Sole ownership of Property owning SPE with lease to Tenant/Sponsor	Subordinate loan secured by 100% of borrower ownership interests in property owning SPE and a second mortgage	Partial ownership of sole member of property owning SPE with contingent management rights	Partial ownership of sole member of property owning SPE with management rights
CAPITAL STACK:	90-100% of Purchase Price/Cost	Up to 85% LTV	Up to 90% LTV	N/A
GUARANTEES:	Construction completion and lease payment and performance guarantees	Full-recourse guarantee	Carve-out guarantee for bad acts; Construction completion guarantee	N/A
OTHER STRUCTURAL ELEMENTS:	Tenant Purchase option prices established at closing	Lock-out periods/ look-back IRR	Profit participation/ look-back IRR	LP Equity Position/ Pro Rata



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